



# RYAN DUANE

Grain Marketing Consultant

## EDUCATION

BACHELOR OF SCIENCE IN AGRICULTURE  
University of Western Australia

PS 146 – (FNBASC03VA)  
PROVIDE ADVICE IN DERIVATIVES  
Financial Services Institute of Australia

## CONTACT

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## PROFILE

Ryan Duane, joined Farmanco in 2009 and has worked in agribusiness since 1999. His clients are located throughout all port zones in WA. Ryan is located in Perth and he can provide advice on the full range of grain marketing alternatives, including derivatives.

Ryan is a Farmanco Principal, Director of Primary Financial Services Pty Ltd and is the Compliance Manager for the Marketing team.

Australian Financial Services Licence: Ryan Duane is an Authorised Representative No. 407412 of Primary Financial Services Pty Ltd (AFSL No. 338360). Farmanco Marketing Pty Ltd is a Corporate Authorised Representative No. 341189 of Primary Financial Services Pty Ltd (AFSL No. 338360). Primary Financial Services Pty Ltd is restricted to providing financial services to wholesale clients only as defined under the Corporations Act 2001.

## AREAS OF EXPERTISE

- Develop and implement personalised strategic price risk management and grain marketing strategies
- Provide advice and execution on futures, currency, swaps and derivatives under our AFSL
- Marketing Online – live web based position management system
- Actively monitor your position, including sales and production
- Contract negotiation, execution and management
- Harvest administration including load allocation, optimisation, monitoring deliveries and cashflow
- Product analysis and advice covering cash, OTC, pools and domestic markets

## PROFESSIONAL ASSOCIATIONS