



# MAE CONNELLY

Grain Marketing Consultant  
Farmanco Director

## EDUCATION

BACHELOR OF AGRICULTURAL SCIENCE  
University of Melbourne

PS 146 – (FNBASC03VA)

PROVIDE ADVICE IN DERIVATIVES

Financial Services Institute of Australia

GradCert Applied Fin. (Financial Markets)  
Kaplan

AG. COMMODITY MKTS, PRICING & RISK MGMT.  
Australian Commodity Research Institute

## CONTACT

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ESPERANCE WA 6450

## PROFILE

Mae Connelly, Grain Marketing Consultant, joined Farmanco in 2008, and has worked in grain marketing roles across Vic, NSW, SA and WA since 2001. Her clients are spread across the Esperance, Albany and Kwinana port zones.

She can provide advice on the full range of grain marketing alternatives, including derivatives.

Mae Connelly is a Farmanco Principal, and Director of Primary Financial Services (PFS).

Australian Financial Services Licence: Mae Connelly is an Authorised Representative No. 315016 of Primary Financial Services Pty Ltd (AFSL No. 338360). Farmanco Marketing Pty Ltd is a Corporate Authorised Representative No. 341189 of Primary Financial Services Pty Ltd (AFSL No. 338360). Primary Financial Services Pty Ltd is restricted to providing financial services to wholesale clients only as defined under the Corporations Act 2001.

## AREAS OF EXPERTISE

- Develop and implement personalised strategic price risk management and grain marketing strategies
- Provide advice and execution on futures, currency, swaps and derivatives under our AFSL
- Marketing Online – live web based position management system
- Actively monitor your position, including sales and production
- Contract negotiation, execution and management
- Harvest administration including load allocation, optimisation, monitoring deliveries and cashflow
- Product analysis and advice covering cash, OTC, pools and domestic markets

## PROFESSIONAL ASSOCIATIONS

Member Grain Trade Australia

Member Grain Industry Association of WA