



DON MCTAGGART

Grain Marketing Consultant
Farmanco Director

EDUCATION

BACHELOR OF AGRIBUSINESS MARKETING
Curtin University

PS 146 – (FNBASC03VA)
PROVIDE ADVICE IN DERIVATIVES
Financial Services Institute of Australia

CONTACT

Phone
0427 387 300

Email
don@farmanco.com.au

Address
30 Graham Street (MBA Building)
ALBANY WA 6330

PROFILE

Don McTaggart, Marketing Consultant, has been with Farmanco since 2006, and has worked in agribusiness since 2003. His clients are located across the Albany, Kwinana and Geraldton port zones of WA, as well as the Wimmera district of Victoria. Don's office is located in Albany and he can provide advice on the full range of grain marketing options, including derivatives.

Don is a Farmanco Director, a Director of Farmanco Marketing and Director of Primary Financial Services (PFS).

Australian Financial Services Licence: Don McTaggart is an Authorised Representative No. 298483 of Primary Financial Services Pty Ltd (AFSL No. 338360). Farmanco Marketing Pty Ltd is a Corporate Authorised Representative No. 341189 of Primary Financial Services Pty Ltd (AFSL No. 338360). Primary Financial Services Pty Ltd is restricted to providing financial services to wholesale clients only as defined under the Corporations Act 2001.

AREAS OF EXPERTISE

- Develop and implement personalised strategic price risk management and grain marketing strategies
- Provide advice and execution on futures, currency, swaps and derivatives under our AFSL
- Marketing Online – live web based position management system
- Actively monitor your position, including sales and production
- Contract negotiation, execution and management
- Harvest administration including load allocation, optimisation, monitoring deliveries and cashflow
- Product analysis and advice covering cash, OTC, pools and domestic markets

PROFESSIONAL ASSOCIATIONS

Member Grain Trade Australia
Member Grain Industry Association of WA